WE WILL PROVIDE A FLOW THAT WILL NEVER DRY UP

CORPORATE FINANCE

We have been managing corporate finance for numerous clients for more than ten years. Thanks to great relationships with Czech as well as foreign banks, we can suggest the best ways to manage your funds and secure sufficient resources for your transactions. For example, we can propose how to manage the sale or purchase of a company. We will guide you through the entire process and implement the whole transaction. To your satisfaction. We are a member of an international group of consulting companies specialized in corporate finance. In cooperation with partners, we can assist you in the sale and acquisition of companies in a number of European countries (Poland, France, Italy, Spain, Great Britain, Germany, Norway, Finland, or Bulgaria) and in the USA.

MAREK ROSENBAUM PARTNER, MERGERS & ACQUISITIONS

One of the founding members of our company. At present he heads the company´s team of economic consultants and specialises mainly in managing large projects provided by various departments of RSM TACOMA. He has participated in managing numerous major projects, including the merger of Pepsi-Cola and Toma, the asset takeover of Nestlé Čokoládovny, the asset takeover of YTONG, the sale of part of PricewaterhouseCoopers Czech Republic, the sale of part of Procter & Gamble Czech Republic, the merger of Dunlop Pneu and Goodyear, the stock acquisition of MSA, the stock acquisition of Kostelecké uzeniny, the stock acquisition and takeover bid for České radiokomunikace, the asset takeover of nkt cables, the transfer of trademarks for Schöller, the de-merger of OREA and many others.

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MAIN AREAS AND SERVICES:

We can advise you and provide everything you need in these areas:

- Investment Consultancy
- Acquisitions
- Sales
- Management buy-outs and leveraged buy-outs
- Real estate investments
- Project Financing
- Transaction Structuring
- Corporate Restructuring.

Specifically, we offer the following:

Investment consulting
We can guide you through the entire investment process from planning, through execution and to the final settlement. From finding a suitable investment opportunity through to comprehensive due diligence and the execution of the transaction and definition of an overall optimal investment strategy, we will be a partner worth having. Of course, we can prepare your own company for sale, find a suitable strategic partner, and conclude the transaction. We have experience with management buyouts (MBO) as well as leveraged buyouts (LBO).

Project financing
We will assist you in project financing. We will find a suitable financing structure, prepare a feasibility study for each project, help create a business plan, and suggest optimal financing. We will find an advantageous financing option (EU structural funds, subsidies), funding using mergers and acquisitions (strategic partner, financial investor) or comprehensive financing with credit facilities. Naturally, the project execution will be reviewed and the fulfilment of its objectives will be evaluated.

Company restructuring
We will help you restructure the holding structure, the company's ownership relationships, and its process management. We will carry out financial due diligence, the objective of which is to verify all financial relationships and links in the company as well as towards customers and suppliers.

Transaction Structuring
Transaction structuring is based on operations increasing a company's value during individual phases, including quantification of savings for the client brought about by a given transaction:

- The effect of a capital increase or decrease on a company's net corporate assets
- Optimum setting of exchange ratios in mergers and de-mergers, including de-mergers involving unequal exchange ratios
- Public auction of securities and impact on the effectiveness of the transaction
- Implications from the acquisition of a company's own shares on shareholdings held by individual shareholders of the registered capital and on the value of net corporate assets
- Optimisation of corporate financing to maximise the value of a company's shares
- Implications of intra-group ownership relationships
- Squeeze-out opportunities.

An important service – offered in conjunction with RSM TACOMA Corporate Finance professionals – is "business review"; which consists of a general assessment of a company's condition from a bank's perspective, and its ability to meet existing credit agreement obligations.
We provide our clients with solutions and assist them in applying these during long-term working relationships. Our team members are ready, if required, to temporarily substitute for management personnel in order to facilitate the application of the suggested model.

Economic consultancy

- Cost reduction
- Introducing and increasing efficiency of controlling
- Optimisation of cost structures
- Setting up of calculations

Process consultancy and audit of processes

- Redesigning of processes
- Increasing efficiency of processes
- Consolidation of processes
- Description and modelling of processes
- Setting up of control processes

Restructuring and reorganising

- Post-acquisition restructuring
- Informal restructuring/reorganising
- Restructuring/reorganising due to insolvency

Business review

- Business review for banks' existing clients (failure to fulfil terms/conditions)
- Business review for new financing
- Preventive business review

Interim management

- Short-term management "lending"
- Project management